

**From:** Chad Southard <southardconsulting@gmail.com>  
**To:** Scott Breimeister <Scott.Breimeister@pharmsmgmt.com>; Weston Black <westonjblack@gmail.com>; Peter Herbst <peter.herbst@omnipluspharmacy.com>; Brian Swiencinski <brianski9966@gmail.com>  
**CC:** Michael Dieter <Michael.dieter@pharmsmgmt.com>; Leonard Carr <leonard.carr@omnipluspharmacy.com>  
**Sent:** 7/4/2015 5:54:56 PM  
**Subject:** Re: Physician Investment Analysis

Scott, sorry I am just now getting to you regarding this. Peter and I talked about this on Thursday.

Couple of questions

1. What does the doc have to do for option B. Can we better understand that?
2. In your e-mail you mention Dr. Burford? I am assuming you mean Sanderson? Is there any way to do something there. In good faith we got him involved. He made almost his investment back. Why not an option b for him?
3. Is there no way that you guys can put these guys in another Omni invested pharmacy/model/management company etc. My fear is that they will walk since so many of our competitors still have this option and are doing opposite from Omni on the Medicare side. I know this has been a great deal for them as well. We just don't want for you and us for them to quit writing
4. Peter and I discussed you guys holding off on delivery to our provider until we have talked to them. I appreciate that very much. I would like to huddle with you on Monday to make sure I understand everything.

thanks

On Wed, Jul 1, 2015 at 12:38 PM, Scott Breimeister <[Scott.Breimeister@pharmsmgmt.com](mailto:Scott.Breimeister@pharmsmgmt.com)> wrote:

Chad:

Attached is a detailed spreadsheet of how your physicians investment in Omni-One-Med performed depending on which buyout option the doctor chooses. The only physician in your group that doesn't have an option is Dr. Burford because unfortunately he wasn't a shareholder long enough.

I feel like crap so I'm going home for the rest of the day. If you have any questions, feel free to call Michael Dieter at 713 874-0300 this afternoon. He's doing inventory but should be done around 3:00. Otherwise give me a shout tomorrow.

While everyone wishes the deal would have lasted forever, we all know that things change very quickly in health care. From an IRR perspective, I doubt anyone has been in a better deal in their life.

As always, we appreciate your business.



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Have a good afternoon.

Scott



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